



NOYO HARBOR DISTRICT AGENDA ITEM SUMMARY

AGENDA ITEM #: 3
MEETING DATE: 12/9/2021

TITLE

Utilization of a collections agency to handle outstanding debts

RECOMMENDED ACTION

Approve the utilization of a collection agency

ANALYSIS

Currently the Noyo Harbor District has very few tools within their tool belt to collect on debts past due. The utilization of a professional agency has the potential to be more successful in the collection of debts than Harbor staff.

I have identified Tavelli Co., Inc as a local agency that helps in recovering debts. For commercial accounts Tavelli would retain 25% of the amounts received whereas for personal accounts they would retain 35% of the total debts collected. Tavelli's President and CEO was raised in Fort Bragg and worked in the harbor as a kid and young adult, he understand the fishing industry and harbor lifestyles. He and his company specialize in bringing all parties to the table to discuss the best and most practical way for debts to be collected, rather than taking a cutthroat approach to debt collections. Travelli also specializes in consulting and could help the harbor identify patterns in accounts receivable to lessen the number of vessel owners that occur debts.

FISCAL IMPACT

Potential increase if outstanding debts are collected

ATTACHMENTS

Tavelli Co., Inc Contract

HARBORMASTER SIGNATURE

Anna Neumann, Harbormaster